

Dublin Entrepreneurial Center

Cultivating Entrepreneurs.
Growing Businesses.

Welcome to the Dublin Entrepreneurial Center – better known as the DEC – an energetic, professional hub dedicated to cultivating entrepreneurs and growing businesses in the City of Dublin.



Networking, training, collaboration – you’ll find it all at the DEC.

Since opening its doors in 2009, the DEC has been the home for countless local start-ups in the developing stages of their business ventures. Situated in Dublin’s Metro Business District, the DEC was the first of its kind in Central Ohio, and is currently the largest entrepreneurial center in the State of Ohio. The DEC is one of the many initiatives the City of Dublin has taken to promote and foster job growth and entrepreneurship in the community. The DEC is a public/private partnership among The City of Dublin, TechColumbus and Metro Data Center, located adjacent to the DEC.



“Our goal is to accelerate the expansion of start-up businesses by offering targeted resources and training programs to grow companies that are financially sustainable and can create jobs for the region.”

Dana McDaniel | Director of Development, City of Dublin

The Information Evolution

New tools and trends are always emerging in the business world, but finding access to this flow of new information can be difficult. The DEC bridges the knowledge gap with onsite access to a year-round slate of free programming that provides unparalleled training in key areas of business development, financial growth and technical advancements. These dynamic training programs are available to all Dublin businesses – not just those located in the DEC – offering more opportunities for engagement with the entire corporate community.

Past training programs have included:

- Business plan creation and review
- Legal advice
- Human Resources counseling
- Funding strategies
- Promoting company sales through marketing, social media and public relations

No Man – or Woman – is an Island

With all of the hours consumed in the day-to-day operations of a start-up, not much time is left to seek out one of the most helpful business development tools available: networking. The DEC is the entrepreneur’s partner, offering professionals the opportunity to connect with some of the most active members of Central Ohio’s business and start-up community. Every month the DEC opens its doors to the public for “Jelly” days, a day-long “hang out” designed to bring home-office entrepreneurs to the DEC for training and networking opportunities.

From its graduated companies to influential partners, the DEC’s progressive environment has garnered praise from all kinds of supporters who have reaped the benefits of working in the DEC.

“Not only has the DEC provided a high-tech office environment and many invaluable resources but we’ve been able to collaborate with multiple tenants and have gained new business as a result of being a part of the DEC family. Moving to the DEC in 2012 was an excellent move for us.”

Jason Ault | COO, Coffman Media

“When growing a business, it is imperative to work in a flexible environment that creates opportunities to develop business relationships and gain exposure.”

Ray Leto | President, TotalSlim, DEC graduate

“As an emerging company focused on developing our business, the DEC and its resources provide us with the environment and facility tools we need to be successful.”

David R. Coho | Vice President of Operations, Biosortia

The DEC's Digs

Not all start-ups are created equal. Without resources that allow them to move from their favorite coffee shop or home basement office to an impressive office location, their companies can lose the ability to retain talent and business opportunities. The DEC is proud to offer a Class A, professional environment for start-ups of all financial statures to convey legitimacy and foster a collaborative environment. Whether it is a one person company or a start-up with 6-7 people, affordable community "hot spots", cubicles or traditional office systems are available to lease. The modern, progressive design of the DEC offices allow for a community feel among tenants, with a variety of amenities that include:

- State-of-the-art training and conference rooms
- Think Tank for brainstorming sessions
- Shared services for phones, copiers and printers
- Café and full kitchen for special events
- Receptionist to greet visitors
- Flexible lease terms to accommodate the ever-changing environment for entrepreneurs
- Ability to "step-up" into larger spaces as growth occurs

Thriving resources

- Extensive contacts in a variety of sectors, including technology, green and international
- Constant flow of collaborators and sponsors, willing to provide free training to DEC tenants
- Elite partnerships with the Small Business Development Center (SBDC) at Columbus State and Metro Data Center, a local leader in strategic business development IT infrastructure
- Access to TechColumbus located at the DEC, a partnership that has yielded \$30 million in investments, other grant or debt financing and follow-on investment to Dublin companies
- Unlimited opportunities to network and collaborate with over 100 DEC tenants
- Reputable exclusivity as the largest entrepreneurial center in the Columbus region

In Good Company

Dublin, Ohio has been named a Smart21 Intelligent Community four times and a Top 7 twice by New York-based Intelligent Community Forum and one of the best cities for start-ups by BusinessWeek Online and Fox Business News



Visit us:

565 Metro Place South
Suite 300
Dublin, OH 43017

Learn about us:

www.DECindublin.com



Contact us:

Chaz Freutel
DEC Manager
614.410.4949
chaz@get-u-connected.com

Dublin Economic
Development
614.410.4618
business@dublin.oh.us
DublinOhioUSA.gov

Metro Data Center

Metro Data Center, LLC (MDC) in Dublin, Ohio is a strategic business development and support firm dedicated to solving business issues. Collectively managing data centers, networks, virtualization tools, software and projects for some of the world's largest companies, MDC takes the power of the management systems used in global business and scales them for the small business market.



“We believe this is the business acceleration model of the future. By providing affordable, first-class, high-tech office spaces and conference rooms adjacent to a high-tier data center setting, we are helping to build an environment where businesses can grow and thrive in the global marketplace.”

Rob Kopp | President and COO, Metro Data Center

The City of Dublin

Economic Sectors | The Battelle Technology Partnership analyzed and identified four primary business clusters that have both the strongest current presence and the best growth potential for Dublin.

Internet Commerce & Computer Services



Corporate HQs & Managing Offices



Medical Biosciences & Healthcare Services



Business Support Services



The Facts:

- Over 3,000 businesses
- Over 42,000 people
- Approximately 80% of the adult population has earned a bachelor's or graduate degree.
- 5 highway interchanges
- Over 2,000 acres of undeveloped or infill opportunities
- Over 7 million square feet of Class A and Class B space
- Over 1 million square feet of medical office space
- Over 1.7 million square feet of retail space
- Over 1.5 million square feet of industrial space

The Columbus Region

The Facts:

- State capital and largest Ohio city
- 2 million people (15th largest city in the U.S.)
- 2nd fastest growing Midwestern major metropolitan area
- 64 colleges and universities (including The Ohio State University, one of the nation's largest universities)
- Nearly 150,000 college students
- Home to 12 Fortune 1000 Headquarters
- #1 metro in US for Global 500 Headquarters
- Port Columbus International Airport, 151 daily flights to 34 airports on 15 airlines

Largest Employers:

- JPMorgan Chase & Co.
- Nationwide Mutual Insurance Company
- Honda of America Mfg., Inc.
- L Brands, Inc.
- The Kroger Co.
- Huntington Bancshares Incorporated
- Cardinal Health, Inc.
- American Electric Power



Regional Attractions:

- BalletMet
- Columbus Crew (MLS)
- Columbus Symphony
- Columbus Blue Jackets (NHL)
- Columbus Museum of Art
- Ohio State Athletics
- Jeni's Ice Cream (Ranked #1 America's Best Ice Cream by US News & World Report)
- #1 Zoo, public library and science center in US

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www.ColumbusRegion.com

JobsOhio
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