



**Office of the City Manager**  
5200 Emerald Parkway • Dublin, OH 43017-1090  
Phone: 614-410-4400 • Fax: 614-410-4490

# Memo

**To:** Members of Dublin City Council

**From:** Marsha I. Grigsby, City Manager 

**Date:** April 10, 2014

**Initiated By:** Paul A. Hammersmith, PE, Director of Engineering/City Engineer  
Jean-Ellen M. Willis, PE, Engineering Manager - Transportation

**Re:** Resolution 23-14 - 2014 Pavement Marking Services Bid Acceptance

## Background

On Tuesday, March 18, 2014 three (3) bids were received, publicly opened and read for the 2014 Pavement Marking Services Program. Staff has reviewed all bids. The Engineer's estimate was \$125,000. Aero-Mark, Inc. submitted the lowest and best bid of \$108,010.60. A summary of the bids is listed below.

Bidder	Bid as Read	Bid as Read Over (+) or Under (-) Engineer's Estimate	Corrected Bid
Aero-Mark, Inc.	\$106,803.60	-14.6%	\$108,010.60
Griffin Pavement Striping, Inc.	\$114,459.50	-8.4%	\$116,269.50
A & A Safety, Inc.	\$150,641.55	20.5%	

The 2014 budgeted funds for this project are \$125,000 and are included in the 2014 Operating Budget.

This contract is to perform the annual long-line pavement marking maintenance program. This work maintains pavement markings such as lane lines and centerlines. This is a one-year contract with an optional renewal period for two additional years. Extension of the contract will be based on the satisfaction of the City Engineer with the service provided by the contractor.

Staff has thoroughly reviewed the Aero-Mark, Inc. bid. Staff has not previously worked with Aero-Mark, Inc., and has thoroughly reviewed their references and representative projects. References all gave Aero-Mark, Inc. very positive reviews and recommended their services.

## Recommendation

Staff recommends approval of Resolution 23-14, accepting as the lowest and best bid the bid of Aero-Mark, Inc. in the amount of \$108,010.60 and authorizing the City Manager to enter into a contract with Aero-Mark, Inc. for this project.

# RECORD OF RESOLUTIONS

Dayton Legal Blank, Inc., Form No. 30045

**23-14**

Resolution No. \_\_\_\_\_

Passed \_\_\_\_\_, 20\_\_\_\_

## **A RESOLUTION ACCEPTING THE LOWEST/BEST BID FOR THE 2014 PAVEMENT MARKING SERVICES PROGRAM**

**WHEREAS**, formal advertising and competitive bidding procedures have been conducted, pursuant to Section 8.04 of the Revised Charter and Chapter 37 of the Dublin Code for the 2014 Pavement Marking Services program; and

**WHEREAS**, Council has determined that the bid submitted by Aero-Mark, Inc. constitutes the lowest and best bid.

**NOW, THEREFORE, BE IT RESOLVED** by the Council of the City of Dublin, \_\_\_\_\_ of its elected members concurring, that:

**Section 1.** The bid submitted by Aero-Mark, Inc. in the total amount of \$108,010.60 is hereby accepted.

**Section 2.** The City Manager is hereby authorized to enter into contracts with Aero-Mark, Inc. for performance and completion of the 2014 Pavement Marking Services project pursuant to the Advertisement, Proposal and Contract Documents for said project on file in the office of the City Engineer.

**Section 3.** This Resolution shall take effect and be in force immediately upon passage in accordance with Section 4.04(a) of the Revised Charter.

Passed this \_\_\_\_\_ day of \_\_\_\_\_, 2014.

\_\_\_\_\_  
Mayor - Presiding Officer

ATTEST:

\_\_\_\_\_  
Clerk of Council